



# Dialogue With Institutional Leaders About Successfully Navigating NIH:

(Grant preparation and submission )

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Research Centers in  
Minority Institutions



# It Takes a Leader...

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- Broad Institutional & Deep FOA Knowledge
- Communicator with Excellent Interpersonal Skills
- Excellent Organizational Skills
- Team Builder

# It Takes a Village...

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- **Build the Team**
  - Identify the Specific skillsets Needed to Respond to the FOA
  - Identify specific individuals who possess the needed skillsets
- **Develop individual team member buy-in**
  - individual roles and responsibilities
- **Develop overall team buy-in**
  - Maximize collaboration across components
- **Build accountability**
  - Progress updates and draft sharing

# It Takes Support...

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- How does the institution see itself in this process...?
  - Proposal owner
  - Team partner
- How does the institution demonstrate its commitment to research...?
  - In-kind
  - Real dollars
  - Pre- and post-award infrastructure
- How does the institution view its mission...?
  - Academic
  - Research
- Professional scientific editorial support
- Pre-submission external review



# Thank You...!!!

Questions...



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